

# SATO INTEGRATION SOLUTIONS DIVISION

*We don't simply see the big picture, we create it.*

SATO Integration Solutions Division (SATO ISD) is a systems integration group of SATO America, Inc. and specializes in the development and support of turnkey, yet flexible asset and product goods tracking solutions for the Horticulture industry.

Offering complete turnkey systems featuring Barcode, RFID, Software, Labels & Tags, and Data Collection devices, we are known the world over for our exceptional service, sales and support, made possible by our extensive industry knowledge and global footprint which spans 33 countries.

## SATO ISD SPECIALIZES IN:

- Cart Tracking, Tray Tracking, Plant Tracking, Load Inventory Tracking Systems
- Development and Support of Turnkey, Flexible Software Logistics Systems for Plant Management, Inventory Control, Track & Trace and Product Traceability
- Barcode and RFID Products serving a wide array of Vertical Industries
- Yard Management Solutions
- ERP Selection, Implementation and Integration – SAP, Microsoft, Oracle
- Consulting- Host Systems, Project Management, Industrial Engineering, ASRS, Conveyor and Robotic Automation Systems

## SATO ISD PROVIDES COMPLETE SYSTEMS INTEGRATION ASSISTANCE, INCLUDING:

- Systems Analysis, Cost Justification
- System Proposal Development
- Technical Review and Support
- Software Development
- Component Sourcing
- Installation & Training
- Post-Sale System Support



# SATO ISD: THE BIG PICTURE REVEALED

SATO ISD and its parent company SATO America Inc. are recognized as technically sophisticated solutions providers that consistently demonstrate an understanding of “real world” customer application requirements. With decades of experience in automatic identification systems that include barcode and RFID solutions for Fortune 500 companies worldwide, SATO ISD is committed to providing customers with superior quality solutions and unparalleled systems technical support at affordable prices.

## SATO'S BUSINESS MODEL - DATA COLLECTION SYSTEMS (DCS) & LABELING

Auto-identification is a process in technology that replaces manually generated information using barcodes, 2D codes and RFID (IC tags/labels), electronically capturing this encoded information while authenticating the information. Auto-identification technology is a vital part of the information technology (IT) infrastructure for manufacturing, delivery, transportation, retail and medical care, and a range of other industries.

## SATO DCS AND LABELING

DCS & Labeling is SATO's unique business model that offers total solutions encompassing hardware, software, media supplies and service contracts to maintenance support. We harness the tools of auto-identification technology and dynamic software solutions, and apply our 70 years of market place experience to bring cost effective solutions to customers around the globe.

## CONTACT SATO ISD TODAY

For more information or to speak with one of our ISD professionals directly, contact:

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## WHAT OUR CLIENTS ARE SAYING

*SATO's RFID system for track and trace gave us 100% read rate which was the Achilles heel of other solution company's.... SATO has the team of people, experience and technology expertise to not only propose the right solution, engineer the right solution, but implement the right solution, and they deliver.*

**Brad Slattery**

IT Manager, Colorpoint, LLC

*(SATO ISD) coordinated the efforts at our facility.... this project has been extensive... (SATO ISD) was a driving force in developing the processes and documentation necessary to commence the utilization of iTrak and was also involved in training in the use of the RF guns... and providing us with various analyses to assist in the selection of an ERP that will result in the best fit for our company and the implementation of SATO's iTrak WMS.*

**Peter Felsenthal**

CEO, Whitmor Industries

*SATO has been an integral part of helping us deliver a game-changing technology to the foodservice industry. Their technology, expertise and especially their team have been tremendous. They have gone the extra mile with their R&D efforts.*

**Paul McGinnis**

VP, ECOLAB (Food Safety Division)